

Analysis of a Conflict

Conflict Statement [as an 'either-or']:

	Issues	Interests	"Best" Outcomes
Party 1 Point of View			
Party 2 Point of View			
'Aerial' Point of View (Objective long term, big picture)			

Reframed Statement:
[How can we (achieve the 'aerial' outcome), satisfy (party 1 interest) and (party 2 interest) to the greatest degree possible?]